

QUARTERLY

Q1/2023

### NEWSLETTER

www.g7logisticsnetworks.com



ADAPT AND

+ OVERCOME IN THE YEAR AHEAD

MEMBERS + NEWS

NEW NETWORK
+ MEMBERS



#### **RICHARD'S MESSAGE**

Richard Overton
CEO of G7 Logistics Network



Dear G7N Colleagues,

Hello to all G7N members and welcome to our first quarter report of 2023. This year G7N turns seven, and as we celebrate our 7th Anniversary this year, we want to extend our heartfelt gratitude to the members who have supported us these years in our journey and have shown an example of a great community spirit.

In the first quarter of the year of the Rabbit, we hoped it would welcome a fresh new start in our lives and business. Despite the current economic situation and the setbacks, our membership has again found ways around, over, or under the obstacles in its path and has risen to the occasion, continuing to convert business opportunities into good profit. The community spirit has continued to show its determination to succeed regardless of the negative cards fortune has dealt us and I am pleased to see the collective temperament and character of the membership prevail, as envisaged by me when starting up the Networks 7 years ago.

This year following the path of development we also launched G7N Projects and G7N Critical, and we look forward to developing the G7N membership, and the community spirit. We are also extremely excited to announce our 5th Annual G7N Conference organized in Khao Lak, Thailand. We have built a community and culture at G7N, and we believe this will grow stronger, also we will strive for continual improvement. The G7N Annual Conference 2023 will be held from, 25th April – 28th April at the beautiful Avani+, Khao Lak, Thailand. We have seen great enthusiasm at our last conference, and G7N always believes in delivering the best experience to the members.

This year, we have decided on a program of growth, and have already taken on additional personnel to increase the Network's size and ensure we continue to provide you with best-in-class service. Our aim as always is to deliver global reciprocal business between our members with leads turning into real deals based upon professionalism, community, and financial security, backed by a team that provides the highest level of personal service compared to any other network in the world.

What G7N has done so far has been through love and passion on delivering a new experience for both social and business... it's good to take a path others dare not to take... but at the same time maintain an equilibrium mindset of being focused on business and professionalism. It's a balancing act of many things... essentially... we have one life one destiny and my wish and command with all conferences we do is to embrace life as it is before it ends. So, we try to mix the two realities together.

Take care, remain safe, and don't forget, we are a community and you are a highly regarded and essential part of it.

Thanks to you all for the outstanding support in the 7 years of the G7N Journey. See you all soon!!!

Regards,

Richard



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#### Stay in touch with the G7N Team on Linked in







Linked in



**Richard Overton** 

Founder & CEO X2 Group

Connect



**Jennifer Llanes** 

GM Commercial and Accounting

Connect



**Patarasorn Jommawun** 

Event and Head Office Administration Manager

Connect



**Martins Degis** 

Lead Graphic Designer

Connect



**Shruti Pandey** 

Business Development & Marketing Manager

Connect



**Borut Korošec** 

Account & Sales Executive

Connect



**Daniel Htet** 

Graphic Designer

Connect



**Anchalee Korošec** 

Membership Services Executive

**Connect** 

### G7 N 5th ANNUAL CONFERENCE



25 - 28 April, 2023

**AVANI+ Khao Lak, Thailand** 



#### 5th ANNUAL

#### **AGENDA**

#### Tuesday 25 April

14:00 - 18:00 **G7N Registration Opens** 15:00 - 18:00 Free-Flow Singha Beer

19:00 - 21:00 Welcome Cocktail "G7 Heaven" at the pool area

#### Wednesday 26 April

09:00 - 10:00 **Plenary Session** 

10:00 - 10:30 Coffee Break

10:30 - 11:45 **Guest Speakers Session** 

**Group Photo** 11:45 - 12:00

12:00 - 13:00 Lunch

13:00 - 15:00 1:1 Meetings

15:00 - 15:30 Coffee Break

15:30 - 18:00 1:1 Meetings

15:00 - 18:00 Free-Flow Singha Beer

> 18:00 Free Evening

#### Thursday 27 April

1:1 Meetings 09:00 - 12:00

10:30 - 11:00 Coffee Break

12:00 - 13:00 Lunch

13:00 - 15:00 1:1 Meetings

Coffee Break 15:00 - 15:30

1:1 Meetings 15:30 - 18:00

15:00 - 18:00 Free-Flow Singha Beer

19:00 - 21:30 Gala Dinner "Avatar Nights" at the beachfront

#### Friday 28 April

09:00 - 12:00 1:1 Meetings

Coffee Break 10:30 - 11:00

> 12:00 Conference Close



Theme:

G7 Heaven (Cloud Nine/Foam Party) Dress Code:

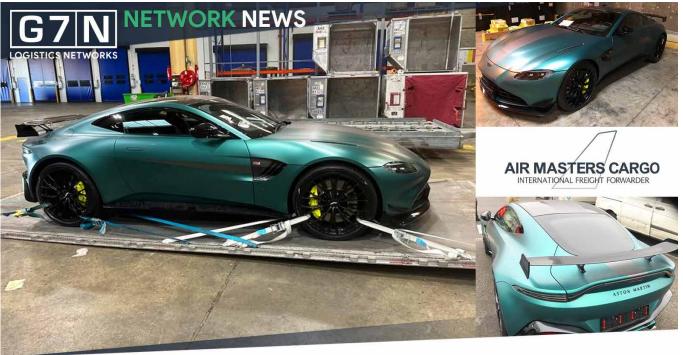
Beach cool attire with swimwear

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# Members News



### Air Masters Cargo shipping a fancy Aston Martin to Lebanon

Our G7N Member, Air Masters Cargo has done a shipment of a fancy Aston Martin to Lebanon from France. The mission was perfectly accomplished, thanks to the high experience and skills of the AMC's staff. Air Masters Cargo treats each customer as a unique individual party. Its values of commitment and responsibility are among its foremost concerns. Well done to the team of Air Masters Cargo, your dedicated shipping partner from France.



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# Mensers Rews



### G7N Members collaborated for shipment from Ghana to the USA

G7N collaboration, Shotto Logistics Team in partnership with Transatlantic North America Inc Team has successfully moved a few boxes of Garments from Accra Airport to Chicago Airport for their cherished customer.

Great work Shotto Logistics Team. Connect with them for any support to/from Ghana and other African regions where possible.





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# Members News



### Leb Freight Lebanon moved a BMW motorbike from Corsica to Beirut

Our G7N member Leb Freight's customer purchased a BMW motorcycle model 129 GS in Corsica and wanted to move it to Beirut. On the face of it, not an easy thing to achieve, but after looking at the different options to move it, Leb Freight came up with the right solution.

he first leg was from Corsica island by ferry to the French mainland port of Nice. Marseille port was originally considered as a departure port but was discounted as viable after some issues came to light. The bike was then transported to Paris by van where a custom built, made to measure box was created to make sure the VIP machine could be moved in safety and comfort from Le Havre port to Beirut port.

On arrival, the Bike, which is of great sentimental value to the owner, was speedily cleared through customs and happily reunited with its owner.

A happy ending to a story thanks to Charly at Leb Freight, his team, and partners, who simply see a challenge as an opportunity.



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# Mensers Rews



# Hiyana World Logistics PVT overcome the obstacles faced to move a big cooling plant to Surat Port

Our G7N Logistics Networks member Hiyana World Logistics was awarded a project to move an oversized cooling plant with a weight of 36MT from the production point in Hazira, Gujarat, India to Nhava Sheva port, a distance of 344 kms.

The unit measured 20.4 ft. high, 12ft. wide38 ft. long clearly stated that moving it successfully needed careful planning.

A road survey was done to assess the various obstacles on the route and a pre-execution plan was decided on to address the potential problems.

The obstacles included road signs and overhead boards as well as railway crossing bars which had to be temporarily removed and then replaced. These issues were all dealt with expeditiously by the Hiyana team and the OOG unit was moved on a low loader direct to port and was finally loaded on the export vessel destined for Ghana without any problems arising.

This project displays the professional capabilities of Hiyana who are headquartered Mumbai and have been a loyal member of G7N Logistics Networks since 2019.

Their substantial portfolio of operational disciplines and working closely with our Membership have made a considerable contribution to our Network's success.

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# Members News



# Active Freight Management moved a Taiwanese Locomotive from Taiwan to have a 3-year spell in Wales

Our G7 member, Active Freight Management was given an interesting task to transport a 50 year old DL34 Locomotive from the Alishan Forest Railway in Taiwan to the Welshpool & Llanfair Railway in Wales, a total trip of 9,971 km.

Both railways have had an affiliation since 2017 and the 3 year loan of the Locomotive will initiate further cooperation between the two railways.

The antique unit arrived safely at its destination on the 31st of January and is undergoing some modifications to its coupling and braking systems to ensure compatibility with the railway's existing, beautifully restored carriages.

It will then undergo thorough testing prior to

commencing the hauling of trains when the railway season starts in April 2023.

The Welshpool & Llanfair Light Railway has expressed its thanks to the Alishan Forest Railway for its support, and to Active Freight for helping to facilitate the locomotive's move from Taiwan.

This was a well-organised project operated by Active Freight and we are sure that railway enthusiasts in the UK will be delighted to see the addition to the Welshpool & Llanfair Railway.

Well done Active Freight team!

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# Members Rews



#### Juha Harjula acquires all shares of CHS Group

Our G7 member CHS Group shareholder Juha Harjula has bought all shares of all CHS Group companies from CHS Holding Oy owned by Heikki Halmetoja.

Heikki Halmetoja continues in the company as a Senior Advisor. The CHS Group includes CHS Air & Sea Oy, CHS Solutions Oy, Scanlink Oy, and Tempro Oy.

The group companies employ 110 people in Vantaa, Espoo, Turku, Tampere and Lappeenranta, and operate in the forwarding, logistics and staffing services sectors. The group's turnover in 2022 was 64M EUR.

CHS Air & Sea Oy offers a substantial portfolio of forwarding services around the world including customs procedures, warehousing, services, special transport solutions such as temperature-controlled, culture and art, trade fair and events and special projects.

CHS is a long-term transportation and logistics partner of the Finnish Olympic Committee and the Finnish Paralympic Committee.

We congratulate Juha on his new acquisition and wish the group continued success under its new ownership structure.



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#### Vigonorte Cargo moves a chunky 27-ton Oversized reel to Australia

Our G7 member Vigonorte has completed a move from Leixões in Portugal to Fremantle in Australia. The shipment consisted of a27-tonn oversized reel.

As the goods were overweight and oversized, they were loaded and secured onto a flat rack at the supplier's premises and transported by a multi-axle trailer to Fremantle port.

As the destination country was Australia mandatory fumigation of the shipment was required which Vigonorte took care of.

The trailer required a regulatory escort because of its size and on arrival at the port, the flat rack was off-loaded from the trailer to the vessel as scheduled.

The entire operation including the destination port offloading and transport to the final client was

mastered by Vigonorte who made sure that all safety and preventive measures were followed.

This shipment has displayed Vigonorte's attention to detail, careful planning, and professional completion of a project.

Congratulations to the Vigonorte team.



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# Members News



### Uniship Pakistan successfully moves 2 tankers from Southampton to Karachi

Our G7 Network Member since 2017 Uniship Pakistan has shown its skills in moving two tankers units from Southampton port to Karachi.

The units measured 1240×250×395cms and 1080×250×395cms and had a combined weight of 15000KG.

This was a shipment requiring careful handling as there was no protective packing added. This presented no problem for the Uniship team who delivered the goods after clearance at Karachi port undamaged and in the time slot required by the client.

Another nicely carried out job by Uniship.



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# GETICED NOTED

Want to make it into the next

G7 NEVS

contact the team and submit your content!

members@g7networks.com







#### **All Logistics SA**

Panama, Panama city

http://www.all-logis.com



#### AllCargo Logistic Services LTD

Israel, Airport City

https://en.allcargo.co.il/



#### **Alliance Global Logistics**

Bangladesh, Dhaka

http://www.aglbd.net



#### Altia Solutions Inc

United States of America. Texas

https://www.altiaglobal.com



#### AMG Cargo Logistics SP. Z o.o. Poland, Warsaw

https://www.amg-cargo.com







**Demotrans** 

Bangladesh, Dhaka

https://www.demogroup.net/



**GMC Transport Co. Ltd.** 

Malta, Marsa

http://www.gmc.com.mt



Green Water Freight & Forwarding SL Spain, Barcelona

http://www.greenwaterff.com



Groove Global Logistics, Inc.

United States of America, Atlanta

http://groove-global.com/



JVM Logistics & Services CA

Venezuela, Naguanagua

http://www.jvmlogistics-services.com







Macro Shipping & Trading Pvt Ltd. Sri Lanka, Colombo

https://www.macroshipping.lk



Marexport SRL Italy, Genova

https://www.marexport.it



**Multiair GmbH** 

Austria, Graz

https://multiair-logistics.com/



Pace Forwarding sp. z o.o.

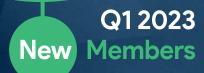
Poland, Warsaw

https://www.paceforwarding.pl



Panworld Clearing & Forwarding Co. Egypt, Cairo

https://www.panworldegypt.com







PKG Logistics (Cambodia) Co., Ltd
Cambodia, Phnom Penh

https://pkglogistics.com



PKG Logistics Korea Co., Ltd.

South Korea, Incheon

https://pkglogistics.com



PKG Logistics Vietnam Co., Ltd

Vietnam, Ho Chi Minh City

https://pkglogistics.com



Shanghai Windows Logistics Co. Ltd

China, Shanghai

http://www.windows-logistics.com



#### Sonic Interfreight Public Company Limited

Thailand, Bangkok

http://www.sonic.co.th



YSL Transportations (Cambodia) Co., Ltd

Cambodia, Phnom Penh

http://www.yslcam.com







Balena Projects Ltd Azerbaijan, Baku

https://www.balenaprojects.com



Domax Logistics Co. Ltd.

China, Shenzhen

http://www.domax-logistics.com/



Domax Logistics Co. Ltd. Hong Kong, Hong Kong

http://www.domax-logistics.com/







#### **2hm Logistics**

Slovenia, Koper

https://www.2hm-logistics.com



#### **3K Logistics Services**

Turkey, Mersin

https://www.3klogistics.com



#### **AAS Freight AG**

Switzerland, Zurich

https://www.aasfreight.com



#### **Active Freight Management BV**

Netherlands, Amsterdam

https://www.active-freight.com



#### **Agile Logistics**

China, Qingdao

http://www.agile-logistics.com







AIF Global Logistics Co.,Ltd.

Taiwan, Taipei

https://www.aif.com.tw



**AL.MO Logistic** 

Italy, Bergamo

http://www.almologistic.com



**Alien Logistics** 

Malaysia, Subang Jaya

https://www.alienlogistics.com



Best-Time International Logistics Co., Ltd

China, Shenzhen

https://www.best-time.cr



Cargo Movers GmbH

Germany, Frankfurt

https://www.cargomovers.de







**Centroid SAL** 

Lebanon, Beirut

https://www.centroid.com.lb



**CTC Logistics** 

Dominican Republic, Santo Domingo

https://www.ctcdo.com



CTC Logistics SRL (Panama)

Panama, Panama City

https://www.ctcdo.com



Domax Logistics Co. Ltd.

China, Guangzhou

http://www.domax-logistics.com/



**EAS International France** 

France, Orly

http://www.eas-intl.com







#### **East Wind Logistics**

Thailand, Bangkok

http://www.eastwind.co.th



#### Elite Maritime Co. W.L.L

Kuwait, Farwaniya

https://www.elitemaritime.me



#### Forward by Norman

Hong Kong, Hong Kong

https://www.bvnorman.com



#### Freight World Corporation Pty. Ltd.

Australia, Melbourne

https://freightcompanymelbourne.com.au



#### **Galaxy Freight Pvt Ltd**

India, New Delhi

https://www.galaxyfreight.com







#### ICS International Cargo Logistics Services Company Limited

Vietnam, Ho Chi Minh City

http://icslogs.com/



#### **LBH Logistics Pvt Ltd**

India, Bangalore

http://lbhlogistics.com/



#### Logimark International Limited

Indonesia, Jakarta

http://www.logimark-group.com/



#### Lozen Management Logistics

Mexico, Monterrey

http://www.lozen.com.mx



#### Major Cargo Service Ltd.

Russia, Moscow

https://mjr.ru/







Nervion Internacional, S.A. Spain, Bilbao

https://www.nervioninternacional.com/



Omida Sea & Air S.A.

Poland, Warsaw

https://timecritical.pl/en/



Quick Task Freight Limited Kenya, Nairobi

https://www.quicktaskfreight.com



Regency Freight Services Ltd
United Kingdom, London

https://www.regencyfreight.co.uk/



Shanghai Kinghom International Freight Forwarding Co., Ltd

China, Shanghai

https://www.kinghomgroup.com







SLS Holding Colombia, Bogota

https://www.slsholding.com



Sobel Network Shipping Co., Inc.

United States of America, New York

https://www.sobelnet.com



Star Freight Private Limited

India, Ahmedabad

https://www.starfreightindia.com



**Tengroup** 

Ukraine, Kiev

https://www.tengroup.com.ua



**Vixen Logistics** 

Brazil, Sao Paulo

https://www.vixenlogistics.com.bi

Q1 2023 New Members





Windfreight Express Total Logistics, Inc.

Philippines, Paranaque

https://www.windfreightexpress.net



**Woodland Global Ltd** 

Ireland, Dublin

https://www.woodlandgroup.com



**Zoom Cargo** 

Czech Republic, Prague

https://www.zoom-cargo.com



**LOGISTICS NETWORKS** 



The automotive industry has been hit by a series of disruptions, from pandemic to war, so what is the outlook for automotive supply chains in 2023? Andrew Austin, group operations director at Priority Freight, says OEMs need the services of a complete end-to-end logistics provider

Any single global event is enough to threaten the fragile automotive supply chain, which relies on the just-in-time (JIT) model to function most efficiently. Yet the industry has endured and survived more than its fair share of challenges in recent years. First, Brexit bought new regulations, practices and driver shortages. Then Covid-19 caused closures, lockdowns and scarcity of supply, and created a ripple effect across worldwide logistics.

As Europe began to live with the 'new normal' it was rocked by the Ukraine conflict, which created a wiring loom crisis so great it is now overtaking the semiconductor crisis as the automotive industry's most problematic supply chain issue. In addition, the no-fly zone over Russia has meant that the route previously used as a shortcut between the industry's two biggest automotive continents – Europe and

Asia – is no longer viable, requiring a painfully long and costly detour.

Rising tension between China and Taiwan introduces new concerns for automotive supply chain stability, mainly because of Taiwan's global dominance over the production of semiconductor chips. In reaction to the 2021 chip shortage, many OEMs investigated the viability of producing their own chips, but very few, if any, have moved away from reliance on the Asian markets for supply. There is much debate about nearshoring and its potential impact on automotive logistics. Even if manufacturers follow this path, it certainly would not be a suitable solution for all components. At Priority Freight, we are confident that demand for various logistical solutions will likely remain stable.

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So, what will the future look like for automotive supply chains? Will we see a return to pre-pandemic patterns and methods of working, or is the industry evolving in a new or improved direction in a bid to survive recent (and future) global challenges?



#### Air: Charter, craft and cargo

Air charter has proven itself as a vital tool for time-critical logistics over the past few years. As belly capacity is still slow to return to its pre-pandemic rate, we have observed that companies continue to favour chartering aircraft over the use of air cargo. Supply chains have changed dramatically, and Priority Freight has had to adapt by creating innovative solutions and turning to other (sometimes multiple) modes.

We saw an initial increase in the number of air charters organised as a result of Brexit and the pandemic, and while we expected volumes to ease back over recent months, they have actually increased further. These customers tend to be in the automotive manufacturing sector, where disruption to the supply chain could result in costly delays and potential downtime. Without the use of air charter, it would take days for parts to reach their desired location rather than the hours that are required for time-critical deliveries.

Despite new players entering the market, there remains a lack of suitable aircraft for the dedicated air charter market. The limited availability of certain types of aircraft continues to be an issue for the industry as the demand for capacity continues to outstrip supply. This is especially the case with the larger airframes designed for oversized cargo. This, coupled with the European Union Aviation Safety Agency (EASA) ending the Cargo-In-Cabin agreement in July last year, is pushing commercial rates up even higher. In air charter, more than

any other area of the logistics industry, there is a constant balancing act between urgency and cost. Given the continued external time pressures, the financial implications of air charter are often outweighed by the cost of stopping production.



#### Flying ahead of the curve

OEMs who are currently ahead of the curve are those employing the services of a complete end-to-end provider, such as Priority Freight, for their logistical movements. We provide greater scope for flexibility, access to a wider choice of solutions and alleviate the administrative burden associated with complex, cross-border shipments.

Changes because of Brexit and the vast shipping container crisis that started last year have also impacted the way goods are handled, as well as creating an inevitable backlog of products. However, some positives have also emerged from this situation. At Priority Freight, we have welcomed the acceleration of digital processes that were created out of necessity during the pandemic but have now become standard practice. We've also noticed a change in the way companies approach shipments, with more choosing to secure longer-term contracts for air charter rather than responding ad hoc. This kind of forward planning can reduce uncertainty around availability and make costs more manageable for our clients.

Demand for air cargo is likely to remain high as forwarders continue to meet the needs of a rapidly evolving and globally distributed automotive sector. The ongoing issues with sea freight will undoubtedly drive the continued popularity of air charter as companies seek ways to transport goods further and faster to keep up with demand and reduce downtime.

Some speculate that rising inflation may lead to a reduction in demand for air cargo as finance departments tighten their belts, but for the automotive sector, at least, air cargo costs will always be more cost-efficient than production line stoppages. Demand for air freight from the automotive industry will be very much driven by the consumer. While the demand is there, OEMs will scale up their logistical needs, and we will respond accordingly.



#### Alternatives modes

In recent months, the road haulage sector has had to contend with increasing fuel prices pushed even higher by the Ukraine crisis, ultimately at a cost to the end client. Despite these multiple barriers to optimism, we are seeing a general improvement in capacity, pricing and confidence in the road haulage industry from both fleet operators and customers.

At Priority Freight, we see great value in road haulage itself and its critical role in multimodal solutions. Complete end-to-end solutions such as this keep the road haulage sector in favour and reduce reliance on less environmentally friendly solutions. However, road haulage is not always the best fit for the JIT model for obvious reasons.

So, are multimodal solutions the answer? We always propose general air freight, multimodal solutions or even on-board couriers if necessary and only ever suggest air charter when no other solution is viable given the business-critical nature of the job.



#### **Future mobility**

As the EV revolution gets into full swing, Priority Freight is embracing new challenges, such as the safe transportation of large, heavy and dangerous lithium-ion batteries. For safety reasons, they often cannot be stacked, and this, along with their density, means few can be transported at any one time. We are continually working with the air cargo and automotive industries to find ways to ensure a safe and cost-effective method of shipping these complex but vital components that will power future mobility.

Priority Freight recently moved a one-of-a-kind supercar concept which was powered by one of the more experimental power sources in development. This was a challenging but fun problem to solve and one that automotive logistics experts like us will have to become adept at managing in the future as vehicles powered by alternative means become more commonplace.

The ultimate goal of the past few turbulent years has remained the same from an automotive supply chain perspective; get the goods from origin to destination as quickly and efficiently as possible. And that is unlikely to change any time soon. It's most likely that JIT manufacturing will remain the norm, and automotive supply chains will need to rely on the timely transport of goods by air to maintain supply chain integrity. The big question most manufacturers will ask is, what is consumer confidence likely to be over the next six to 12 months, given recent global and geopolitical developments? This will be the main driver for how OEMs plan their logistical requirements over the coming year.

Source: automotivelogistics.media



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**GLOBAL e-Insurance Solutions** G7 Cargo Cover helps your businesses to PROACTIVELY offer cargo insurance as part of your logistics offerings.

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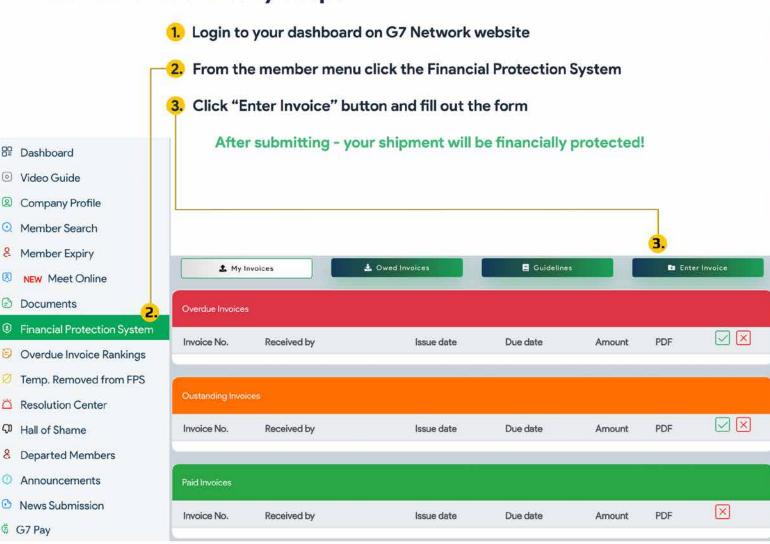
www.g7payonline.com

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