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2021/3

Supply Chain Businesses
Optimistic of Full Covid Recovery
within 12 Months



**How to Avoid** 

Fake Shipping Line Websites and Freight Forwarding Scam

MEMBERS NEWS

#### RICHARD'S MESSAGE

**Richard Overton**Director





Dear G7N Colleagues,

A Big happy 5th birthday to all of the members and team at G7N as we enter our 6th year since our inception back in 2016.

Hello to all G7N members and welcome to our Q3 2021 issue of our quarterly network newsletter.

Again, thank you to all of you who have contributed to this issue with your news, projects, and updates, and interesting news of your individual business developments, examples of projects, and work handled between members of all groups within G7N and for your industry updates. Anyone, that was unable to meet the schedule for this edition will be showcased in the next edition and we hope to see these examples of working together continue.

I would also like to take this opportunity to welcome all new members of G7N and as we enter the final weeks of 2021, I am very happy to see new market coverage and an increase in member-to-member activity within the group. I have seen a robust and strong sentiment to succeed amongst all members of the network and this can easily be demonstrated by the continual sharing of shipments and business being conducted through the group. This demonstrates that despite the challenges we have faced the business keeps moving and freight and logistics is a sector that has proven in many ways to have seen advantages more so than disadvantages.

As always, it's been very encouraging to speak, see and receive many examples of positivity in the face of

adversity .... Thank you to everyone for all your efforts and support to one another throughout the year. The success of G7N is built on the efforts of both our members and our teams. The G7N community has definitely allowed for support to one another and I am very happy to see new relationships being built despite the absence of our physical conference.

The G7N team structure will be strengthened in 2022 to meet the growth and development strategies set out for the new year. We are already in a new development stage of initiatives that will further bolster and support the 'inter-network' business and communication between members of the group.

There has been a significant increase in B2B development amongst a large majority of our membership and the measurement of increased member logins, quotes and enquiries have shown a significant increase in inter network invoice issuing. This is great to see and this is exactly what the network was set up and designed to do .....To develop and grow professional global relationships with trust and confidence in as many markets around the world to better serve your clients with the service levels and competence expected from a global business network.

Our focus now is to make sure that we get our community back to being physical once again! We are now maintaining hope and determination to make sure that we can re-unite after almost 3 years of not being together as one. We are doing everything possible to ensure that we will all get to meet again in Thailand in March/April 2022 and we are following carefully the



/ Meet the team

government updates on restrictions around the world. We are hoping that all countries will be allowed to open up without further restrictions and that vaccination programs around the world will be on track in order to allow for free travel for all of our members.

For now, we must remain positive for a better year ahead and look forward to seeing one another again very soon!

We would like to thank you most sincerely for your continued faith in us, and the team and we look forward to our continued relationships with you as we enter Q4 and prepare ourselves for a much better year ahead in 2022!

G7N will continue to drive forward and we are excited to be releasing our new website in December and to also continue to develop new tools and benefits for the group as we enter the new year ahead.

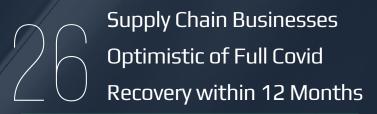
Take care everyone ....and please do not hesitate to call, message, and get in contact with me or the team!

Regards,

Richard







How to Avoid

Fake Shipping Line Websites

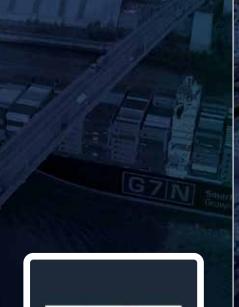
and Freight Forwarding Scam



**Richard Overton** 

Director

**Connect** 

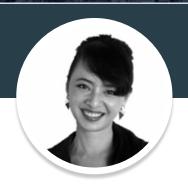




Jennifer Llanes

Commercial and Accounting Manager

Connect



Patarasorn Jommawun

Office Manager

Connect



Global Platform that Promotes Cooperation and Enhanced Business Growth Between Freight Forwarding Professionals

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Shawn Stephen

Membership Services Executive

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**Martins Degis** 

Lead Graphic Designer

**Connect** 



**Tatiana Ageeva**Membership Service Executive

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**Shruti Pandey**Digital Marketing &
Membership Services

**Connect** 



**Borut Korošec**Account & Sales Executive

Connect



**David Mills**Network Enhancement Executive

**Connect** 



**Charunl Patibut**Full Stack Developer

Connect



Songpon Domethong

Graphic Designer

Connect

## Members News



## Wonderful Transportation steps in the industry of Cooling Pharma logistics

Our G7N member Wonderful Transportation from Hong Kong has stepped into a new venture in Cooling Pharma Logistics with safe & validated pharma containers.

We would like to embrace them in this new venture as they are already moving the shipment which example you can see in the pictures.

Moving Cisatracurium Besilate for injection under complete temperature control 2-8 C degree from Shanghai Pudong Airport (PVG) to São Paulo Airport (GRU)

Wishing you all the best in this new journey and a lot of success



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## G7NEWS Management of the service of



### Another Milestone for 2HM, became Authorized Economic Operatorall

We are proud to share that our members from Slovenia, 2HM has become Authorized Economic Operator (AEOF) which covers economic operators authorized for customs simplification (AEOC), and security and safety (AEOS) as well.

G7N wishes you a lot of success and luck in achieving future Milestones, which we are sure will be impressive as you have proven a continuous growth and a very reliable business practice.

Well done Guys!



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### Cargo Movers: Topping-Out For Large Special Warehouse

On June 18, 2021, Cargo Movers GmbH celebrated the topping-out ceremony for a new special air freight warehouse in Rüsselsheim at Frankfurt Airport.

A fully temperature-controlled high-bay warehouse for pharmaceutical and food products is being built on over 1,000 m2 of storage space. GDP-compliant pharmaceutical products and IFS-compliant foods are to be handled, packaged, and x-rayed in 5 different temperature zones from -24 °C to + 25 °C, some of which can be individually temperature-controlled. The warehouse has 3 truck parking spaces, and it is equipped with noise-insulating loading gates so that no noise can get outside when loading and unloading vehicles. Operations are scheduled to start this autumn.

The warehouse is operated by the European trucker TimeLog24 GmbH. The transport company offers individual solutions for the road transport of high-quality, oversized, temperature-sensitive, and time-critical goods throughout Europe. The Hessian company's fleet has more than 120 vehicles. In addition to short-term storage and special thermal packaging,

TimeLog24 also offers secure management of export cargo using an x-ray, sniffing, or hand-search.

Timelog24 GmbH offers a more comprehensive and faster service from which customers from the aviation industry benefit. In addition to many international air freight groups, this also includes the international freight forwarder Cargo Movers GmbH, whose focus is temperature-controlled GDP or IFS-compliant air and sea transports worldwide. TimeLog24 has been taking on the temperature-controlled pre- and postcarriage for air freight for Cargo Movers for years. With the new warehouse, TimeLog24 can handle the air freight export shipments of Cargo Movers GmbH, whose customers include listed companies as well as many medium-sized pharmaceutical and food exporters, much faster and more safely. In the future, long waiting times at Frankfurt Airport for securing airfreight will no longer be necessary, while at the same time, for example, the pallets can be provided with special thermal hoods. In the future, this will save double to triple warehouse turnovers and thus fewer costs and time.

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#### G7 NEVVS

## Members News



### Our member Galaxy Freight has been awarded AEO Certification

Limited is proud to announce that its security & operational processes have been scrutinized and approved by Indian Customs and have been awarded an AEO (Authorized Economic Operator) status.

AEO is a program under the aegis of the World Customs Organization (WCO) SAFE Framework of Standards to secure and facilitate Global Trade. The program aims to secure the international supply chain by granting recognition to reliable operators and encourage best practices at all levels in the international supply chain.

Under this program an entity engaged in international trade is approved by Customs as compliant with supply chain security standards and

granted AEO status.

AEO program enables Indian Customs to enhance and streamline cargo security through close cooperation with the principle stakeholders of the international supply chain viz. importers, exporters, logistics providers, custodians or terminal operators, customs brokers, and warehouse operators.

This certification will give worldwide recognition to Galaxy Freight Pvt Limited as a safe, secure and compliant business partner in international trade.

We at G7N wish you all the best and keep bringing the Milestones on this amazing Journey

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## G7 NEWS Management of the series of the ser



## Forward by Norman specialize in shipping premium cars to/from Hong Kong

We would like to share the latest shipments of Luxury cars by our member Forward by Norman to and from Hong Kong It is a complex shipping no matter done by air or sea and it involves high precision and planning as the cars have great value.

In the recent month, they have managed to ship none other than:

Lamborghini Hurricane EVO

Mercedes Benz GLS 600 Maybach

Mercedes Benz AMG G63

Ferrari F8 Tributo Coupe

In the pictures you all can see that they have done amazing work and delivering to customers it preferred cars with Class.

Nice Forward by Norman keep them coming!



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## Members News



## GW 90t Crane from China to Serbia with complex solutions by Sea and Road

We are delighted to share the news of our member from Serbia, Eurologistic who recently handled full transportation of GW 90t Crane which originated from China and was uploaded to the Ship and delivered to the port of Ploce/Croatia where the Crane was unloaded. Then it was transported by semi-trucks of 3xoversized +2 Tarpaulin to its Final destination, Iron factory in Smederevo Serbia. The

This had to be handled with personal specialized in handling oversized cargo as well as including a lot of planning due to being transported through several countries by Sea and Inland transport.

They specialize in the full service of Sea and Inland transport as well as unloading and uploading any cargo, in the region of Ex Yugoslavian Countries.

Well done Eurologistic, keep them coming

It was much-appreciated action for people in need that were affected by this unfortunate tragedy.

We are proud of our members continually bringing light to the world and helping when we all need them!

Well done guys!

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## G7NEWS Members News



## Sobel Network Shipping is a proud sponsor of two notable MMA Fighters

We are proud to share this amazing News from our G7N member Sobel Network Shipping Co. Inc from the United States, who has recently been involved in sport, by sponsoring two amazing MMA Fighters Felipe Diaz Gautier and Victor the Psycho Valenzuela. These 2 fighters have performed at the Ring of the Combat in Atlantic City. Sobel Team has certainly achieved the new heights and international reach of their company profile. Keep going and fighting in the industry!



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## 



## 40000Cbm Bulk Cargo from Pakistan/Karachi to Kuwait by PSL Arabia Shiping

Our G7N Member Paragon Shipping & Logistics (PSL Arabia), has shared with us some nice pictures of a Dry Bulk shipment from Karachi, Pakistan to Kuwait by Breakbulk Vessel Yasa Aysen. The cargo contained an astonishing 40000Cbm of Sand.

Well done!

We at G7N are always delighted to share news of our members continually delivering complete logistics solutions to their Customers.



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## Members News



SkuTouch



## Wind power equipment from Taiwan to Vietnam by SKU Touch/Asia Direct Logistics

Our member SKU Touch Solutions/Asia Direct Logistics has successfully delivered a total of 08x40'FR + 01x40'HC to CS Wind Vietnam (one of the biggest wind tower producers in the world). Even with the outbreak of Covid-19, the ADL team deliver all cntr. within 1 day to catch the special requirement from the Client.

The smooth operation has received trust from the Client. After the goods are processed, the goods will then be exported to US, Canada, and European markets.

Shipment detail:

POL: Taichung, Taiwan

POD: Ho Chi Minh port

Delivery's address: Ba Ria – Vung Tau

Commodity: equipment

Volume: 08x40'FR + 01x40'HC

Sku Touch/ ADL's main services:

- Land/ Sea/ Air Forwarding
- Courier Service (DHL, Fedex)
- Customs Clearance for Sea/ Air Shipment
- Cross Border Transportation (Laos/ Cambodia shipment)
- Warehouse Service
- VAS Value Added Service
- Project Cargo Handling

We are always delighted in sharing the achievements of our members.



## Members News



#### From Altamira to Buenos Aires JM Logistics Services handles Cargo of 30 tones

Our member from Mexico JM Logistics Services just shared with us some incredible pics, of a cargo that they have handled from Altamira Mexico to Buenos Aires Argentina.

Weight GROSS: 15 TONS C/U (x2) = 30 TONS.

VOLÚMEN: 5,558.532 CBM

#### **Dimensions:**

1) 10.21 x 4.12 x 4.22 MTS.

1) 10.80 x 4.25 x 4.22 MTS.



We are always delighted to share the accomplishments of our members.

Well done JM Logistics Services, keep them coming!

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## G7 NEWS Market Strain Strain



#### EHS Africa Shipment from South Africa to Banjul

EHS Africa Logistics has recently handled an import DAP (including clearance) shipment from South Africa to Banjul. It is about 1 pallet, 194,4 kgs of Laboratory Equipment. The shipment has been shipped from South Africa and reached Banjul on Saturday, August 28, 2021. The customs clearance has been done within 2 days of shipment, and the delivery has been done the same day.

EHS Africa Logistics can provide you with fast and secure services all over Africa. Good job EHS Africa. We are always delighted in sharing the achievements of our members. Keep them coming!



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#### Forward by Norman delivering Luxury Cars

Forward by Norman delivering more than 500 hundred Luxury cars in last 5 years with Class and Excellence

We are proud to share with you that our G7N member Forward by Norman ltd. has delivered more than 500 hundred Luxury Cars in the last 5 years with excellence, class, and complete service.

If anyone needs assistance with the transportation of luxury cars, Forward by Norman can deliver you a great service to and from Hong Kong.



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## G7NEWS Mensers News



#### Alien Logistics celebrates its 10th anniversary

G7N Member Alien Logistics from Malaysia celebrates their 10th anniversary. The moto of Alien Logistics is "Customers, Staff and Vendors are ONE Big Family!"

Check out the statement by Alien Logistics on their 10th Anniversary,

"Life is such that it gives us the chance to choose the family members we want to have. And we want to say thank you to those of you who have chosen to work with us, to support us and to engage us to work along with your own teams. Thank you for choosing to be a member of the Alien family as together we go through good times, challenges and life's precious moments. Sure, we're not perfect but we are learning and growing every day in order to serve you better.

Thank you for getting us to 10, and we look forward to turning this decade into a century.

As we say, a family that ships together, stays together!"

We wish Alien many more milestones ahead, and certainly, they will achieve them!



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## G7 NEWS Members News



### From Russia to Tanzania collaboration between the members

We would like to share with you the latest collaboration between our G7N members Marinair Ltd Tanzania and Major Cargo services:

20 tons of powder by air from Novomoskovsk (Russia) to Dar Es Salaam(Tanzania) where the cargo was arranged to pick up by Major Cargo in Russia for Marinair Tanzania, and then carefully Loaded to an airplane and shipped to Tanzania.

Eugeny Baklan own words describe it all:

Thank you very much personally to Hussein Zavery and all Marinair Team for this job and perfect example of teamwork within G7N Network. More cargoes and shipments between friends and

partners in G7N Network, thanks for support to all G7N Team and this nice opportunity for members!

We will keep on bringing the community together and help them find mutual trade lines, the above is just a simple example of new members Collaboration.

Well done guys

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# GETICED NOTED

Want to make it into the next

G7 NEVS

contact the team and submit your content!

members@g7networks.com



#### **Event Highlights**



1:1 Meetings



Social Safari Dinner



Networking Evenings



Free Drinks Zones



Interesting places to visit around in Dubai



Opportunity to attend Break Bulk Middle East



X2 Group has announced its Cargo Convention event being hosted in Dubai.

info@cargoconventioncom

#### New Members Q3 2021



#### **GSP Logistics LLC**

Azerbaijan, Baku

www.gspgroup.az



#### **BRX Cargo**

Brazil, Sao Paulo

www.brxcargo.com



#### **Polarys Cargo SPA**

Chile, Santiago

www.polaryscargo.cl



#### **GSP Logistics LLC**

Georgia, Tbilisi

www.gspgroup.az



#### Milestone Fresh Honduras

Honduras, San Pedro Sula

www.milestonehonduras.com

#### New Members Q3 2021



#### Liyana Logistics Pvt. Ltd

India, Kolkata

www.liyanalogisticsindia.com



#### **AIF Global Logistics**

Myanmar, Yangon

www.aif.com.tw



#### Al Amal Lines for Shipping Services

Palestine, Ramallah

www.alamalcargo.com



#### eCargoWorld

Switzerland, Zurich

www.eCargoPlus.com



#### **Marinair Freight Ltd**

Tanzania, Dar es Salaam

www.marinair.co.tz



#### New Members Q3 2021



#### **M Inter Corp Logistics**

Thailand, Bangkok

www.mintercorp.co.th



#### **Woodland Global Ltd**

**United Kingdom, Chelmsford** 

www.woodlandgroup.com

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## Supply chain businesses optimistic of full Covid recovery

### A survey by the Chartered Institute of Logistics and Transport in the UK (CILT UK) has revealed that more than half of respondents are confident of a full recovery in 12 months.

Despite the majority of logistics and supply chain organisations being affected by international supply issues, there is clear optimism.

Established in 1919, CILT (UK) is the chartered body for professionals involved in the movement of goods and people and their associated supply chains. A part of the CILT international family with over 33,000 members worldwide, CILT is the UK's leading membership organisation for professionals working in logistics, transport and their associated supply chains.

LogMark, CILT (UK)s logistics and supply chain benchmarking club for corporate members, surveyed its members to get a picture of the future of supply chain following Covid and Brexit disruptions. Survey results were gathered from 50+ supply chain member organisations including representatives from Amazon, DHL, Castell, John Lewis, Logistex and NHS Supply Chain.

62% of respondents noted major challenges such as supplier services and local logistics issues. Warehousing and distribution disruptions affected more than 50% of respondents, with members reporting social distancing measures had altered picking and packing strategies. Staff availability was also flagged as a key issue, with 63.5% of members reporting employment difficulties.

Despite the many challenges faced by the profession in the past 18 months, members indicated they were generally confident of a full Covid recovery. Over 70% expressed they expect a return to pre-pandemic operation within 12 months.

However, only 9% of respondents were confident of

### within 12 months reaching that milestone in the next three months,

ahead of the Christmas period.

Kevin Richardson, chief executive at CILT (UK), said every corner of the profession has experienced disruption during the pandemic, but it was

encouraging to see a large number are looking

toward a quick recovery.

"Our member responses give a good indication of challenges across all supply chains and we recognise driver shortages and the Christmas period will continue to test our services. As many businesses look to recover in the coming months, these insights will support future planning and resilience."

"Sharing trends through this survey is hoped to spark conversation throughout our profession and facilitate knowledge sharing to strengthen our supply chains across the board,"

Over 72.5% of members reported they had plans in place for similar future challenges and while Covid disruptions have been unprecedented, respondents could identify key business areas to strengthen.

When asked what changes were required to protect supply in future, international logistics was noted by 82 per cent of members, risk management was recognised by 63%, and 45% identified manufacturing.

Helen Hardy, director of membership and engagement at CILT (UK), said the survey findings have been shared within the benchmarking club to grow awareness and encourage our profession to share solutions.

v"We hope to use these findings to further support our members across all areas of supply chain. We want to help members to manage risk, reduce costs, run more efficiently and work together to increase supply chain resilience."



#### and Freight Forwarding 5cam5

Periodically, we come across shipping scams by fraudulent people or firms impersonating freight forwarders and shipping lines.

Of course, these fraudsters and scams come in various forms, mainly by those using a similar or duplicate name or those creating a fake website to attract shippers and importers. We all know how creative they can get, even sometimes beyond our imagination.

Stealing the names of well-known and experienced shipping service providers is a common practice among scammers trying to cheat clients.

Sometimes, we come across that two or more companies in the same industry that have similar names, but it's recommended to be cautious when you feel something is off. Scammers usually take this method to use the known company's brand recognition to gain trust and customers for themselves.

These new businesses may be entirely scams, aimed at stealing capital, or just newly-established shipping companies trying to seem more experienced than they are. Inexperienced firms, who lack the expertise and industry network that comes with years of experience in the international shipping business, can turn out to be extremely costly for shippers and importers.

Below are three tips on how to avoid these scams within the shipping industry.

#### 1. Do your research

If a new shipping company has contacted you, use a search engine like Google to research the company and try to acquire more information about them. By doing this, you'll gain a general idea and understanding of the company and determine whether or not they seem legitimate.

#### 2. Check the URL in your browser

If you're directed to a website, always make sure to check the URL. A website may look somewhat similar or the same, and trick shippers to believe that they are visiting and transacting on the correct site. Double-checking the URL will prevent falling for this method. 99% of the time, well-established shipping companies would publicly announce if they are changing their website or URL.

**3. Check the email address that is contacting you** If you've been contacted via email, it's smart to check the email address you've received the email from, especially if the conversation is leaning towards collecting money. When in doubt, it's a good idea to email other contacts at this organization. Stolen names, website scams and fraudulent emails are just a few of the fraudulent activities scammers might use.

But, they are not the only tricks to watch out for when shipping internationally. Since a great deal of money is on the line, we advise you to do indepth research and seek recommendations when starting a business relationship with a new shipping company.



**G7** Cargo Cover **Insurance Platform** 

Delivers a concept - not a product



Get a Quote



**Performance** Measurement



Insure a Shipment



Sales Materials



Cargo Claims



Terms & **Conditions** 



**GLOBAL Capabilities** 



**BOOST your Margins** 

by Protecting your risks at the same time generating added Gross Profit under the freight file



**INTERGRATED Solutions** Elevate your Integrated Solutions

by offering G7 Cargo Cover as

#### **DIFFERENTIATE**

your business to local competition by offering



**FREIGHT** 



**INSURANCE** 



다 LOCAL Expertise



**RISK Reduction** Reducing your recoveries with G7 Cargo Cover



**GLOBAL e-Insurance Solutions** 

G7 Cargo Cover helps your businesses to PROACTIVELY offer cargo insurance as part of your logistics offerings.

**NACORA** 

International Insurance Brokers www.nacora.com











#### How having a G7 Pay account helps you...

Benefits



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**Boost Profit Margins** 



Eliminate Bank Fees



Eliminate Fraudulent Payment Requests



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www.g7payonline.com

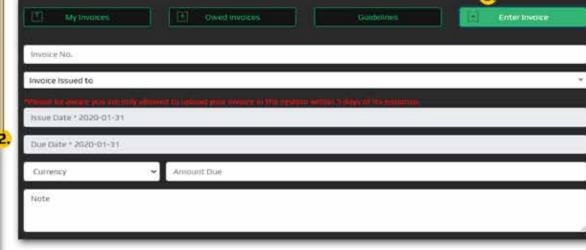


We provide Financial Protection for every G7 member In order to be financially protected, you have to upload the invoice in G7 member FPS system.

#### Follow these 3 easy steps:

- Login to your dashboard on G7 Network website
- 2. From the member menu click the Financial Protection System
- 3. Click "Enter Invoice" button and fill out the form

After submitting - your shipment will be financially protected!







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