

G7 NEWS

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2018/2

2019 CONFERENCE AGENDA

AVANI HUA HIN

MILESTONE'S
NEW WAREHOUSE

SEACON
REBRANDS

5 AMAZING THINGS
TO DO IN HUA HIN

CARGOMOVERS &
AIR PARTNER
TO THE RESCUE

LOOKING BACK

MEMBER VISITS

PAST G7 CONFERENCES

NEW MEMBERS

MURRAY'S MESSAGE

Murray Backhouse
General Manager
August 2, 2018



Dear G7N Colleagues,

Welcome to the second edition of the G7News, and what a rollercoaster of a quarter it has been. Not only from a working point of view but to everything happening around the world. We saw Russia put on arguably the greatest sporting event the world has ever seen, from underdog's stories, to England finally believing it was coming home and to the stoppage time goals, this FIFA World Cup really had everything and had all of us at the edge of our seats. Europe is also putting on a show with one of their best summers they have ever seen, long may it last!

Most importantly, we saw the launch of the 3rd Annual G7N Conference. Next year we have chosen the exquisite AVANI Hua Hin Resort as our location from the 19th - 22nd of February in 2019. In terms of a venue, you really do not get better than this, the accommodation ranges from poolside suites so you can literally open your room door and hop into the water, to Jacuzzi hideouts, to a prime position beachfront pool villa. For those looking for a bit of action in the evenings, the nightlife is just down the road where you will find some of the most amazing night markets Thailand has to offer and a nightlife that doesn't stop till the early morning. Not only will the town take your breath away, the state of the art meeting facilities that are bathed in natural sunlight, making for a relaxed yet professional environment to conduct meetings throughout the day. All of the above combining to form in what we believe will be a winning formula and the best conference experience you have seen.

This is a MUST attend event if you want to see your business grow as well the network become stronger. We all need to make an effort to develop a more strategic and stronger alliance where everyone involved cares and commits to their responsibilities of membership.

I cannot re-iterate how important it is for us to continually focus on professionalism and development between members. Our goals will remain the same and our vision to truly develop a committed group of companies that are focused on working together to drive long term relationships at a professional level will never change

This quarter has also seen the launch of our very own G7Pay, this is a free tool that is provided as an advantage for all members to utilize as part of their membership, saving you time and saving you money. This is just one of the many initiatives we plan on launching prior to the 3rd Annual Conference. I can also confirm work has begun on the new G7N website, the website will be state of the art, with a modern twist but staying true to the values and ethos of G7N. This will be launched in the New Year along with various partnerships that will take G7N to another level and ensure we maintain our status as an ever evolving network.

I wish you all a great 3rd Quarter of 2018 and I look forward to meeting you all in February at the next G7N Annual Conference.

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Benefits



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Boost Profit Margins



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**Milestone's
NEW state-of-the-art warehouse
is OPEN for business!**

With the relocation of our Amsterdam Warehouse to Hanedaweg 10, 1437 EN Rozenburg (Schiphol), The Netherlands we are able to offer our customers better service, at a more centralized location at Schiphol Airport, increased capacity for cross-dock operations, and much increased efficiency. The facility has a floor area of 2,200 square me-



ters, with a storage capacity for 2000 pallets, fully racked, including zones for cold storage, quarantine and DGR storage.



Online tracking and order fulfillment

The FMIS computer systems allows us to provide online order tracking, inventory management and order fulfillment. With optional EDI connections through XML, CSV and FTP.



European Distribution hub

It's centralized location at Amsterdam International Airport and the attractive tax and non-tax characteristics of the Netherlands make this location an ideal distribution hub for Europe. In addition we supply multi modal transport services throughout Europe, business-to-business and business-to-consumer.

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Cloudtech

Numax Cloudtech's ultimate objective is to provide best services and improve overall growth of client's business in the cut-throat market using the latest technologically advanced systems.

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Our unparalleled technical skills, years of working experience and innovative strategies will upgrade your business.

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Cargomovers and Air Partner to the Rescue

This spring, Cargomovers and Air Partner worked in close collaboration to assist a leading airline with an AOG movement.

The B767 passenger aircraft aborted take off out of Moi International Airport, Mombasa due to a bird strike, which severely damaged one of the engines.

A new engine and cowling from Europe was required to recover the aircraft and so Cargomovers was contacted by the airline to arrange the transport. As one of the leading AOG aircraft charter broker companies, Air Partner was requested by Cargomovers to assist in the organisation of the air transport of this urgent shipment.



Air Partner however managed to secure the traffic rights for the aircraft and provided this to the airline who were then able to operate.

The cargo flew on a routing from Frankfurt-Hahn Airport (HHN) with the 9.5 tonne replacement engine via Toulouse-Blagnac Airport (TLS) where the engine cowling was unloaded. Then on to final destination Mombasa Airport (MBA).



The Air Partner freight team, secured a competitive rate on an I176 aircraft and together with Cargomovers were together able to secure the business against a large multinational forwarder competitor.

Due to it being a public holiday in Kenya and that Russian aircraft usually need a special exemption to operate into Kenya, the charter airline themselves were not able attain traffic rights into Kenya and had got their own application rejected.



CUSTOMS REGULATION INDONESIA



24 July 2018

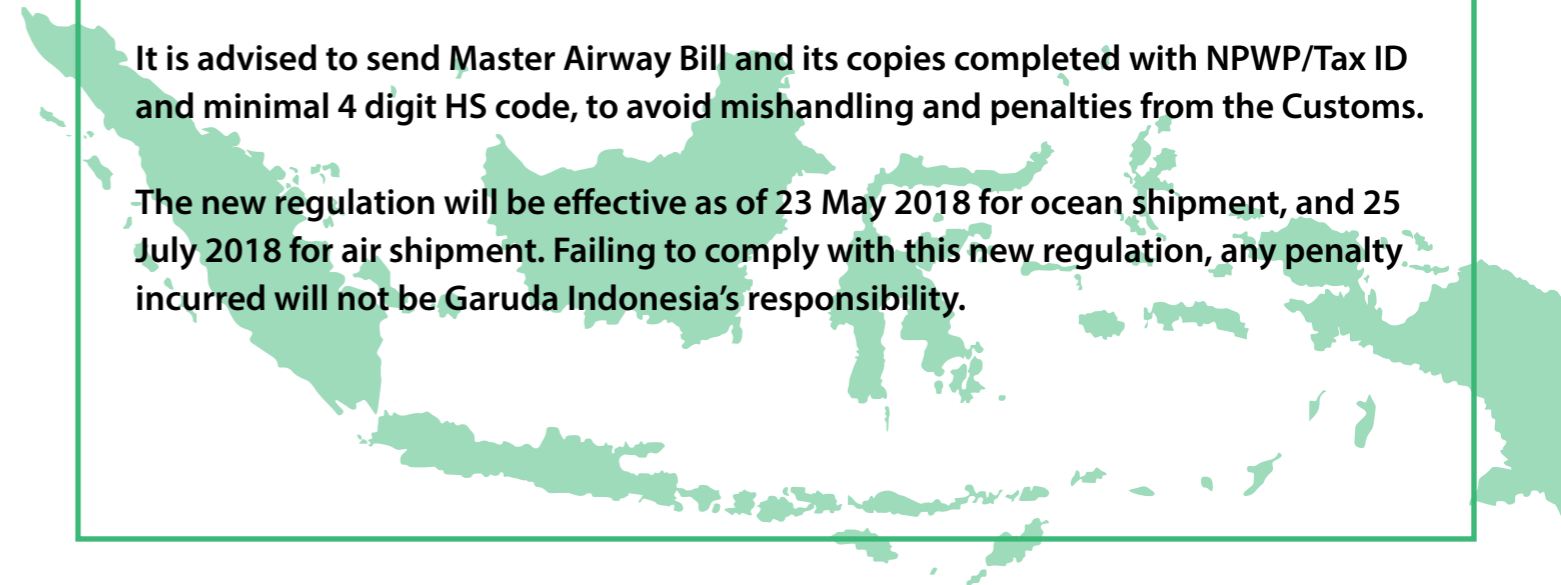
According to new customs regulation from Indonesia's Ministry of Finance, Directorate General of Customs and Excise (No.158 /PMK04/2017) regarding Customs Manifest Submission, there are new mandatories as an attempt to cut dwelling time in air shipment process, as follows:

- Actual shipper (for Export) and consignee (for import) must fill NPWP (Tax ID) on Accounting Information column, and 4 digit HS codes on Nature of Goods column in Housebill/House Airway Bill.
- Actual shipper must state minimal 5 major commodities in one consolidation along with minimal 4 digit HS code on Airway Bill (e.g. Consolidation: (1) Polo Woll Shirt, HSxxxx, (2) Leather Jacket, HSxxxx, etc).
- For import shipment, please inform your shipper to mention importer's or your NPWP (Tax ID) and 4 digit HS code when your shipper makes a booking at origin location.
- For personal belongings, shipper who do not has Tax ID can either use valid Citizen ID or Passport numbers.

All aforementioned points above must be included when making a reservation. Please type the Tax ID on "Customs Information in the system, and 4 digit HS code on "Rate Description in Cargo Flash system. Both data ought to be written as well on hard/neutral Airway Bill.

It is advised to send Master Airway Bill and its copies completed with NPWP/Tax ID and minimal 4 digit HS code, to avoid mishandling and penalties from the Customs.

The new regulation will be effective as of 23 May 2018 for ocean shipment, and 25 July 2018 for air shipment. Failing to comply with this new regulation, any penalty incurred will not be Garuda Indonesia's responsibility.



Seacon Rebrands

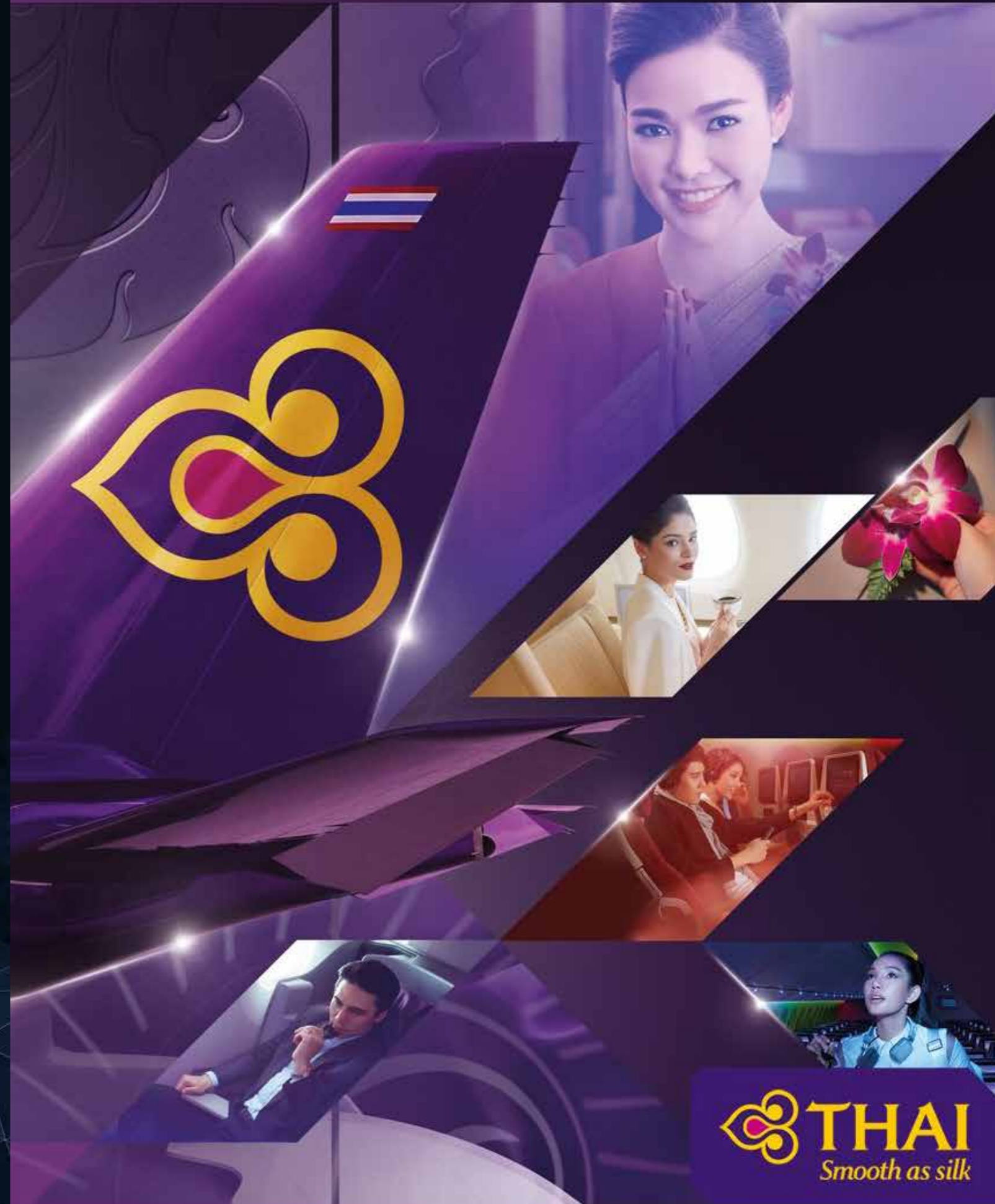
Over the last month since Seacon has become members of G7, the company has been on a journey of rebranding. Office signage has been the first thing to be prepared for an overhaul. The rebrand is subtle, but it accomplishes the goal of the rebrand is well liked by the Seacon team. Keep an eye on the Seacon website because it will also be rebranded in a few weeks. Furthermore we're in the midst of an internal refresh of documentation and that phase will be completed soon.



With the new branding Seacon has a renewed look and reinvigorated brand personality that presents Seacon as a strong presence in vehicle transport-

tation both in the world of motorsport and classic moves. With this positioning in mind we have invested in more new equipment with our truck and trailers earlier this year. Having already moved around a million pounds worth of cars this year alone, clients' vehicles are in safe hands.

We also have confidence in these operations because Seacon Director, Tony Simpson, has a strong background in motorsport himself. Tony is a former British and national class rally champion and this season a rally car has been branded to promote the business at both grassroots and international level.



THAI
Smooth as silk

Access Freight & JAG UFS Camera Spare Cooperation

Access Freight successfully delivered six pallets of Camera and CCTV Spares weighing 1,358kg from the United Kingdom to Lagos, Nigeria via airfreight with the help, understanding, and cooperation of G7N partner JAG UFS Group. More specifically, Andrew Ballard's Southend Airport Team supported us in the United Kingdom.

The shipment proceeded successfully and without incident with all cargo safely transported from the United Kingdom to Nigeria by air.



Goodrich Lanka anniversary

Congratulations to G7N member Goodrich Lanka on their anniversary!

GOODRICH LANKA PVT LTD was formed in conjunction with Sea Master Shipping of Sri Lanka, as a Joint Venture Company at Colombo.



ERP FOR FREIGHT FORWARDERS & LOGISTICS



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5 amazing things to do in Hua Hin you probably didn't know about

We've all been to the beach, now it's time to try something new



Jump in this waterfall in Kaeng Krachan National Park

Waterfalls might not be the first thing you think of when planning a trip to Hua Hin, but the Pa La-U waterfall (open daily 8:30am-4:30pm) in the southern side of Kaeng Krachan National Park is worth the trek on a hot day (entrance is B300 for foreigners, B100 for Thais). It's fairly civil in terms of tourist crowds, and comes replete with a hanging rope (that kind of looks like a noose) to perform swinging jumps into the fresh water below. The hideaway location also makes the climate rather cool (by Thailand standards) most of the year. There's camping facilities in the park (B30 per night, call the Visitor

Centre at 032-459-291) if you want to make a more premium stay out of the whole ordeal.

Dig in to delicious pastries at Than Roti Mataba

There are 10 Than Rotis in Hua Hin, although the original, opened over 40 years ago, is in Prachuap Khiri Khan. Think flaky, buttery layers of roti with a generous drizzle of condensed milk (B10). Our pick is the savory mataba roti (B30), a crunchy roti skin stuffed with pillowy potato and served

with ar-jard (sweet and sour sauce with cucumber slices)—a heavenly, if heavy, snack. Between 3-5pm on Saturdays, they serve chicken curry roti (B60), a special that sells out quick.

41/16 Hua Hin Soi 70, 081-116-8006.
Open daily 9am-8:30pm (roti starts selling at 2pm).
www.fb.com/ThanRotiMataba

Grab a traditional Thai-style coffee at Jek Pea

Occupying the ground floor of an old wood building, this 70-year-old cafe brews coffee (B25) the traditional Thai way—in a tea filter. For breakfast, order

some crispy pa tong ko (fried dough, B2) for dipping. More of a savory person? The rice porridge is cooked to silky perfection (B25). In the evening, Jek Pea serves Thai food a la carte. Signature dishes include stir-fried soft-shell crab with black pepper (B200), stir-fried crayfish with garlic (B200) and Thai hot pot chim chum with an assortment of meat, seafood and fresh vegetables (B200 per set).

51/6 Hua Hin Soi 57, 032-511-289. Open daily 6:30am-12:30pm, 5-7:30pm

Bike around vineyards watching sunsets

Hua Hin boasts some of the nicest biking scenery you'll find this close to Bangkok — Kanchanaburi winning out slightly, sorry Hua Hin. What Kanchanaburi doesn't have is a sea of beautiful vineyards to explore. There are tons of services that do this, but a bike tour through Monsoon Valley's vineyards (B100/30 mins, B150/60 mins) is what we would recommend. Here, the experience involves a stunning tour of Monsoon's beautiful vineyard coupled with a challenging mountain biking tour through the surrounding hills. When you're done, kick back at a wine bottle painting session (B300/empty bottle, B800/unopened bottle) or one of the brand's wine tasting sessions (from B240-1,730).

Monsoon Valley Vineyards, 1 Moo 9 Baankhok, Hua Hin, 081-701-0222. Open daily 9am-6:30pm (Nov-Mar 9am-8pm)



[Credit: facebook.com/RarukHuaHinFanPage]

Get a glimpse at Hua Hin in the old days at Raruk

A popular spot for locals to shop and eat, Raruk was once a massive empty lot with just a single, two-story wooden house in the center (built during the reign of King Rama 6). The area has since been retrofitted to look like Hua Hin did in the old days (although many of the buildings are new), and you can step inside the makeshift houses to check out rare photos of life in the early days of Hua Hin. After taking in a bit of history, browse the nearby shops for cheap clothing steals, snacks and homemade teas.

51 Hua Hin, 089 764 5466. Open daily 11am-10pm.

A G E N D A

19 FEB	09:00 - 18:00	Registration
	19:00 - 21:00	Cocktail Reception
	19:30	Murray's Welcome Speech
20 FEB	10:00 - 11:00	Plenary Session
	11:00 - 11:30	Group Photo
	12:00 - 13:00	Lunch
	13:00 - 17:00	1:1 Meetings
21 FEB	09:00 - 12:00	1:1 Meetings
	10:30 - 11:00	Coffee Break
	12:00 - 13:00	Lunch
	13:00 - 17:00	1:1 Meetings
	15:00 - 15:30	Coffee Break
	19:00 - 21:00	Gala Dinner
22 FEB	09:00 - 12:00	1:1 Meetings
	10:30 - 11:00	Coffee Break
	12:00 - 13:00	Lunch
	13:00 - 17:00	1:1 Meetings
	15:00 - 15:30	Coffee Break
	17:00	Conference Close



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- Your company name/logo prominently displayed during the event.
- Company name above cocktail bar.
- Full page color advertisement in the Conference Directory.
- Custom cocktail.
- Hyperlinked logo displayed on the G7N Conference website.
- 1 complimentary conference delegate pass.

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COCKTAIL SPONSOR \$3000

- Waitresses featuring your company name/logo on the front of their shirt.
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- Company recognition.
- Custom drink.
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- Full page color advertisement in the Conference Directory.
- Hyperlinked logo displayed on the X2 Conference website.

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CONVOY SPONSORSHIP \$1000

- 2 Company branded rollups.
- Company recognition during the Awards Ceremony.
- Full page color advertisement in the Conference Directory.
- Hyperlinked logo displayed on the G7 Conference website.

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Cargo Weekender 2019

Feb 23-24

Hua Hin, Thailand

www.cargoweekend.com

CARGO WEEKEND

A networking event like nothing seen before. An educational playground for logistics professionals to remove the suit and tie and go on a journey of discovery with other like minded industry leaders. Cargo Weekend is a feast for the senses, showcasing top brands, workshops, interactive experiences, music, art, and lifestyle. Under the umbrella of the organising X2 Group, Cargo Weekenderers are promised something that they have never experienced, taking them out of their comfort zones, with a clear directive of enabling them in business in a totally new way.

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CONFERENCE

1-3 MAR 2018

COCONUT ISLAND, THAILAND

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Member visits

The last few weeks have seen quite a few members arrive in Bangkok for various reasons and in true G7N fashion, we seized the moment to catch up and find out how they were doing. The main topic of discussion was the upcoming conference in 2019, after a very successful 2018, there has been much hype about the next conference and a lot of eagerness of how and what we are going to do to top this year's conference.

Along with this another hot topic was the developments of the network over the last 5 months prior to the conference, members expressed their happiness, concerns and ideas going forward and enabling everyone to finish the year on a high. All feedback from members was extremely positive and it looks like it has been another successful half year for everyone at G7N.

Thank you to everyone for taking the opportunity to either come into the office or take time out of your busy schedule to come and meet us.



Left to right: Carlos Nogueira, Karren Reyes, Elsa Lan, Murray Backhouse, Gary Tseng and Debbie Tseng.



Left to right: Ruben Castillo, Adrian Radulescu and Murray Backhouse.



Left to right: Murray Backhouse, Ruben Castillo and Carlo Nogueira.



Syed Hasan from KTS Logistics in Bangladesh, took time out of his busy day to come into the office and say hello to the team. The topic of discussion was post conference business and what structures were implemented internally for KTS to see maximum rewards from the network.

G7 New Members 2018

Polish Forwarding Company Sp. z o.o.		Gdynia, Poland	
Oversea Transuniversal Freight Ltd		Port Louis, Mauritius	
Commerce Continent Sdn Bhd		Shah Alam, Malaysia	
DIDON LOGISTICS S.A.		Tunis, Tunisia	
Wonderful Transportation Ltd.		Hong Kong	
AFS Global Logistics Ltd.		Taipei, Taiwan	
T Global Logistics And Foreign Trade Ltd.		Istanbul, Turkey	
Seacon UK		Liverpool, United Kingdom	
KEYTRANS LOGISTICS CO.,LTD.		Guangzhou, China	

G7 New Members 2018

WELLDEX, S.A. DE C.V.		Veracruz, Mexico	
WELLDEX, S.A. DE C.V.		Manzanillo, Mexico	
WELLDEX, S.A. DE C.V.		Lazaro Cardenas, Mexico	
WELLDEX, S.A. DE C.V.		Mexico City, Mexico	
WELLDEX, S.A. DE C.V.		Barcelona, Spain	
WELLDEX, S.A. DE C.V.		Altamira, Spain	
Total Care Logistics		Tel Aviv, Israel	
Total Care Logistics		Amsterdam, Netherlands	
Logistica Amsel Argentina S.A.		Buenos Aires, Argentina	



"We joined this new young vibrant network so we could be a part of its long journey, we feel this new network will provide a great platform for all new members wanting to join"

- **Andrew, Director,**
Jag-UFS (Intl) Ltd



"I was really impressed with the agents that we met, what a great bunch of people. We are really optimistic that we will gain new business and new partners to work with and give them new business."

- **Ian, Managing Director,**
Active Freight Management



"A network of positive vibes & innovation. G7N is a catalyst for dynamic logistics businesses. Expect magic!"

- **Stephen, Managing Director,**
Richwell Global Forwarding Pte Ltd



"G7N have carefully chosen network members and provide tools and an excellent platform to help small and medium freight forwarders... Watch this network grow!"

- **Seymour, President,**
Freight Sense



"I would also like to thank all of the G7N Staff for putting this incredible network together. Not only am I excited about the potential business for 2018/2019, I get to do it with lifelong friends."

- **Brock, President,**
Upload Cargo



"I thoughtfully enjoyed the G7 Conference and although still in its infancy we can see a lot of opportunities and the value in remaining with such a young dynamic network."

- **Ryan, Managing Director,**
Whale Logistics



"It's really amazing time for the last few days in Phuket. Every member is active, this is exactly the network that I desire."

- **Raymond,**
Assistant General Manager,
Forward by Norman



"Great event and we are now making sure we deliver the promises made to each other in the meetings. Really impressed with the members and look forward to developing the network together"

- **Matthew, Owner,**
Global Freight



"I have to admit that was the best conference I have ever been to. The location, the people and organisation was just perfect!"

- **Michael, Managing Director,**
Winipac



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