



G7

May 2026

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Celebrating Connections, Partnerships & Growth in Türkiye!

What an incredible few days it has been in Antalya!

To our sponsors, exhibitors, delegates, speakers, partners, and the entire global G7 family: thank you. Your energy, collaboration, and support made the 2026 G7 8th Annual Conference a truly memorable and meaningful experience.

Together, we created an event filled with invaluable connections, insightful discussions, and unforgettable moments. We are profoundly grateful to everyone who shared in this journey with us, and we look forward to building on this momentum to create even more opportunities together in the years ahead.

Best Regards,
G7 Team





Nils Walle

CEO & Director

[Connect](#)

2026 Mid-Year Reflections: The Strength of Showing Up

2026 did not begin easily for the freight forwarding and logistics industry. From geopolitical tensions and fluctuating freight rates to economic uncertainty across multiple regions, the first half of the year brought challenges for freight forwarders around the world.

But if there is one thing this industry continues to prove, it is resilience.

Despite the changing market conditions, the G7 community continued moving forward together by supporting one another, giving and receiving business, strengthening partnerships, and adapting to an ever-evolving logistics landscape.

In times like these, relationships matter more than ever. Behind every shipment, successful project, and long-term partnership is a network of people built on trust, communication, reliability, and collaboration. That human connection is the true strength of G7.

For the G7 Community, one of the biggest highlights of this year was coming together once again at the G7 8th Annual Conference 2026 in Antalya, Türkiye. Despite the disruptions felt across the industry, the energy in that room was undeniable. Thank you to everyone who showed up, contributed, connected, and continued supporting the G7 community.

The four days of the conference reminded us that even in uncertain times, strong global partnerships continue to create growth, resilience, and opportunity, and that what we have built together is truly something worth showing up for.

As we move into the second half of 2026, the logistics industry will continue to evolve rapidly, bringing both challenges and possibilities. At G7, we remain committed to building a trusted and collaborative network that helps members strengthen relationships, grow together, and navigate the future with confidence.

We are also excited to welcome the G7 community once again at the G7 9th Annual Conference 2027 in Pattaya, Thailand. Registration opens June 15, and we look forward to another unforgettable year of connections, collaborations, and long-term partnerships.

Every connection made is a foundation for what comes next. See you in Pattaya!



David Hycik

Network Manager

Connect

Dear G7 Family,

As we move further into 2026, we continue to navigate one of the most dynamic and challenging periods in global trade and logistics. Ongoing geopolitical conflicts, economic uncertainty, and market volatility continue to reshape the freight forwarding industry, pushing all of us to adapt faster and stay more connected than ever before.

At the same time, these challenges have once again proven the strength and resilience of the G7 community. Looking back at our 8th G7 Conference, held from 22nd to 25th April in Antalya, Türkiye, we can proudly say that this event marked a historic milestone for our network — becoming the very first G7 Conference organized outside of Thailand. Bringing our members together in a new destination created fresh energy, strengthened relationships, and confirmed that G7 is evolving into a truly global and professional community.

We sincerely appreciate every member who made the effort to join us and be part of this new experience. What truly makes G7 unique is the loyalty and trust within our community.

This year, we are also preparing important updates and improvements that will make our network even stronger and more connected. Our focus remains clear — to continue building a trusted business environment where relationships, reliability, and cooperation remain the core foundation of G7.

We are also excited to announce that on 15th June, we will officially launch registration for the G7 9th Annual Conference 2027, taking place in Pattaya, Thailand, from 31st March to 3rd April 2027.

For the first time ever, G7 will be co-locating with six additional logistics networks from RW Solutions, bringing together more than 600 logistics professionals under one roof and creating exciting new networking and business opportunities for members.

While G7 will always maintain its exclusive and closely connected circle, this special edition will also introduce cross-networking opportunities and new possibilities across different markets and territories.

We truly believe that G7 is entering a new era — one focused not only on growth, but also on building even stronger personal connections between members who share the same values and long-term vision for cooperation.

Cheers from sunny Bangkok!

THE BIGGEST SECRET IN FREIGHT FORWARDING? THE MARGINS LOOK SMALL UNTIL YOU UNDERSTAND CAPITAL VELOCITY.



Christian Raeuber
Director



One of the funniest things about freight forwarding is how many people underestimate the business from the outside. They hear a forwarder made \$150 on an airfreight shipment from Hong Kong to Frankfurt and immediately think, “That’s it?” What they don’t see is the velocity.

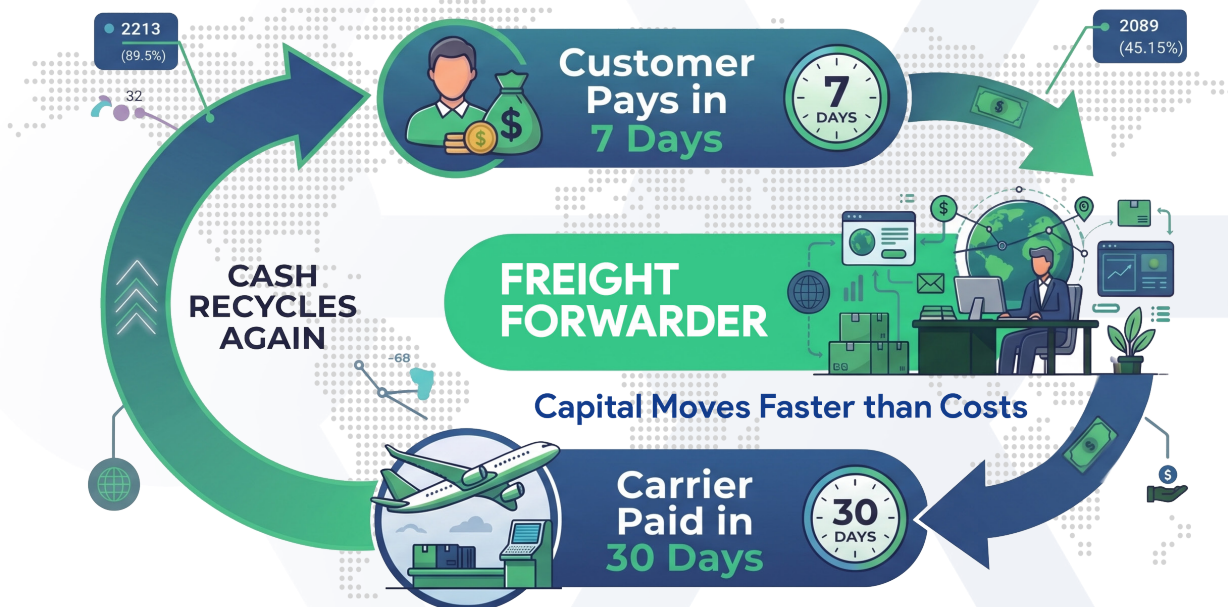
Freight forwarding is not really a margin business. It is a capital velocity business disguised as a service industry, and that difference changes everything.

Take a simple airfreight shipment. A forwarder moves 500 kilos of electronics from Hong Kong to Germany. The shipment sells for \$4,000, while the airline, handling, and origin costs total \$3,700. The forwarder earns a gross profit of \$300. To most people, \$300 sounds unimpressive.

But now let’s look deeper.

The customer pays the forwarder within 7 days, while the airline and suppliers provide 30-day payment terms. That means the forwarder recovers cash long before the carrier invoice is even due.

HOW CAPITAL ROTATES IN FREIGHT FORWARDING



Now, imagine the forwarder only needs around \$20,000 in working capital to continuously operate this lane because the money keeps circulating back quickly. If that same capital rotates just twice per week across multiple shipments, the numbers become interesting very fast.



Let's say the company handles 10 similar airfreight shipments per week, earning \$300 gross profit per shipment across 50 working weeks per year. That equals \$3,000 gross profit per week, or \$150,000 gross profit annually.

Now compare that to the original working capital requirement of roughly \$20,000. Suddenly, the forwarder is generating returns that many traditional industries would envy. Not because of huge margins. Not because they own aircraft. Not because they invested millions into factories. But because the same capital keeps moving rapidly through the system.

That is the hidden engine of forwarding.



The smartest freight forwarders are not obsessed with maximizing one transaction. They focus on increasing trust, shipment frequency, customer retention, and trade lane stability. One lane becomes predictable. Predictability creates volume. Volume increases capital velocity. Capital velocity compounds returns.

And unlike many industries, freight forwarding sits directly in the bloodstream of global commerce. Every delayed shipment creates urgency. Every factory shortage creates demand. Every supply chain disruption creates opportunities for the forwarder who can solve problems faster than competitors.

That is why the business remains incredibly resilient despite constant market changes and new technology entering the industry. Because forwarding is still deeply human.

When cargo gets stuck somewhere in the world at 2 a.m., customers are not searching for an app. They are calling someone they trust.

Ironically, this is why freight forwarding often hides its profitability so well from outsiders. People only look at the margin on one shipment. Experienced operators look at how many times trust, cargo, and capital can rotate together in one year.

That is where the real money is made.

Christian Raeuber
Director



G7 INSIGHTS

AI ISN'T COMING. IT'S ALREADY HERE.



Melvin Xavier
Director

A few weeks ago, Meta announced the layoff of approximately 8,000 employees while simultaneously shifting thousands of others into AI-focused roles. The message was clear: companies are no longer asking if AI will transform their business. They are preparing for a future where it already has.

For many employees across industries, this creates understandable anxiety. Headlines focus on job losses, automation, and uncertainty. But I believe we are asking the wrong question.

The question is not whether AI will replace people.

The question is whether people who use AI will replace people who don't.



For freight forwarders, the impact will likely be gradual but significant.

In the short term, AI will eliminate countless hours of repetitive work. Quotation preparation, shipment tracking updates, report generation, customer communication, sales prospecting, SOP creation, and even claims handling can now be accelerated dramatically.

In the medium term, companies that successfully integrate AI will operate with leaner teams, faster response times, and lower administrative costs. A customer who once waited hours for a quote may receive one in minutes. Internal reports that took a day to prepare may be generated instantly.

In the long term, the competitive advantage may no longer belong to the largest freight forwarder. It may belong to the most technologically enabled one.

That sounds threatening. But I see enormous opportunity.

Throughout history, every major technological shift has created winners and losers. The winners were rarely those who resisted change. They were the ones who adapted first.

As leaders, our responsibility is not to protect our teams from AI.

Our responsibility is to prepare our teams for AI.

Every freight forwarder should be asking:

- Have we trained our employees to use AI effectively?
- Which tasks consume the most time and can be automated?
- How can AI help our sales teams generate more opportunities?
- How can AI help operations teams become more accurate and productive?
- How can AI help management make better decisions?



The most successful companies over the next decade will not necessarily employ fewer people. They will employ people who are significantly more powerful because of the tools available to them.

At G7, I believe our industry should view AI not as a threat to jobs, but as an opportunity to elevate them.

The future freight forwarder will still need relationships, trust, problem-solving ability, local knowledge, and commercial instinct. AI cannot replace those qualities.

But it can make every one of us faster, smarter, and more effective.

The companies that embrace that reality today will be the ones leading our industry tomorrow.

Melvin Xavier
Director



8th ANNUAL
CONFERENCE

2026

22-25 APRIL ANTALYA, TURKEY

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G7 8th ANNUAL CONFERENCE 2026

ANTALYA, TURKEY APRIL 22 - 25

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G7 8th ANNUAL CONFERENCE 2026

ANTALYA, TURKEY APRIL 22 - 25

BOOTH EXHIBITORS



 G7
9th ANNUAL
CONFERENCE
2027



CENTARA GRAND
MIRAGE
BEACH RESORT PATTAYA

Mar 31 - Apr 3 2027
Centara Grand Mirage Resort
Pattaya, Thailand



Join us for another unforgettable year of
connections, collaborations, long-term partnerships,
and unforgettable memories.

Registration Opens on June 15

Stay tuned!

[BACK TO MENU](#)



Top5 Nominators

JAN TO MAY 2026



Malcolm
D'souza



Jeena and Co.



Zhenya
Dryden



Avance Freight Services



Alix
Mesa



Business Trading Partners
International Inc.



Brian
Wills



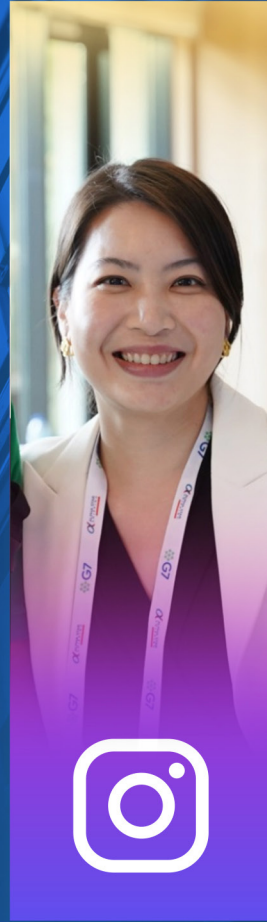
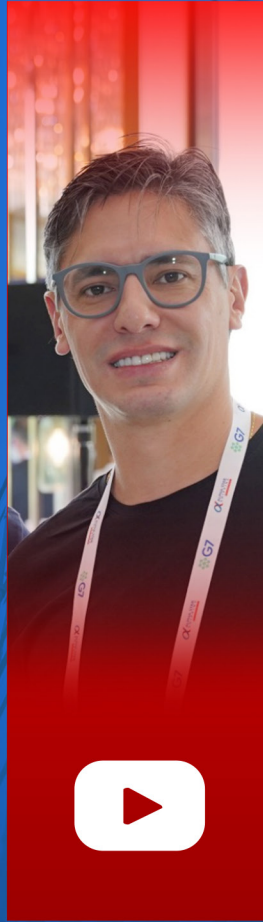
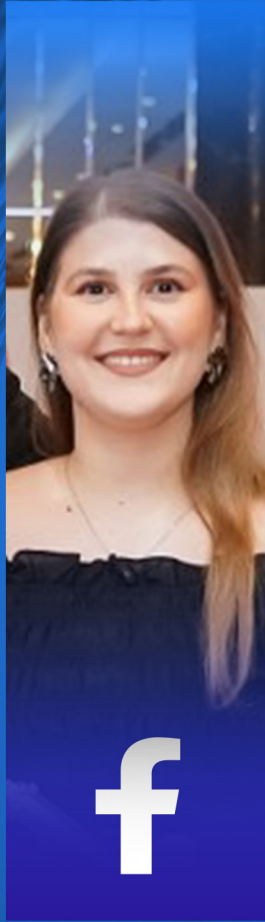
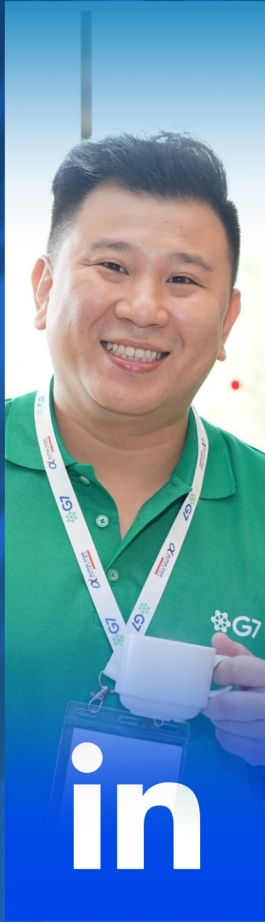
Sobel Network Shipping Co., Inc.



Gavin
Wyngaard



Nungufreight International
Pty Ltd



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NEW MEMBERS

MAY 2025 - MAY 2026

Added Regional Locations

- 27 Asia
- 11 Europe
- 3 Middle East
- 2 South America
- 1 North America
- 2 Africa

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MEMBER NOMINATION

January 12, 2026



G7 Member Collaboration

Thank You!



Nominated To:
Eugenija Ranauskiene
 Managing Director
 Transloga




Nominated by:
Fernando Muñoz M.
 General Manager
 Logistics & Freight
 Forwarder SPA





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Member Nomination Between Transloga and Logistics & Freight Forwarder SPA on Lithuania-Chile Movement

Successful projects start with trust, and this nomination is a clear example of that.

LOGISTICS & FREIGHT FORWARDER SPA, led by Fernando Muñoz, nominated Transloga for its role in supporting the delivery of industrial machinery from Lithuania to San Antonio, Chile. Beyond execution, the nomination recognises Transloga's ability to provide clarity, transparency, and confidence at critical decision points and factors that ultimately enabled the shipment to move forward.

From origin coordination to destination alignment, the collaboration reflected a shared commitment to clear communication, reliable data, and steady execution across borders.

Thank you to Fernando Muñoz and the Logistics & Freight Forwarder SPA team for the nomination, and congratulations to Eugenija Ranauskiene and the Transloga team for earning this recognition through professionalism and trust-driven partnership.



Transorient Receives Second Deloitte Best Managed Companies Award

Transorient Global Logistics Inc. has been recognised with its second award in the Deloitte Türkiye Best Managed Companies Program, becoming one of only 34 companies in the country to hold this distinction. The program forms part of Deloitte Private's international management excellence platform, implemented in more than 45 countries.

Companies are evaluated by an independent jury across four pillars: strategy, capabilities and innovation, culture and commitment, and governance and financial performance. Transorient's recognition reflects its strength across each of these areas.

Founded in 1961, Transorient has transformed over its 64-year journey from a family-owned enterprise into a modern, professional, and internationally competitive logistics brand. The company's transparent decision-making, strengthened corporate structure, investment in technology, and customer-focused operational culture continue to support its long-term growth.

This second Deloitte award highlights Transorient's sustained commitment to professional excellence and its ongoing progress in building a resilient, innovation-driven organization.

Congratulations to the Transorient team on this significant achievement.







Al Amal Cargo Executes Breakbulk Movement from Doha to Benghazi

Areej A. Hijazi
Overseas Managing Director
Al Amal Lines for Shipping
Services

 **Al Amal Lines**
Equipment Services



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Al Amal Cargo Executes Breakbulk Movement from Doha to Benghazi

Al Amal Cargo Jordan has completed a major breakbulk movement from Hamad Port, Qatar to Benghazi Port, Libya, managing the shipment of 116 heavy equipment units under a coordinated project scope.

The operation comprised 126 packages, totaling 3,061.229 CBM and 670.613 metric tons, and required full inland transport, loading supervision, port handling and vessel coordination. Each stage was executed with controlled planning to support the scale and weight of the cargo.

A solid example of disciplined execution in heavy equipment and breakbulk logistics.

Congratulations to the Al Amal Cargo Jordan team for delivering this project movement with precision and steady coordination.



Sobel Network Shipping and Charles A. Redden Announce Strategic Merger

Brian C. Wills

President

Sobel Network Shipping Co., Inc.



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Sobel Network Shipping and Charles A. Redden Announce Strategic Merger

Sobel Network Shipping Co., Inc. and Charles A. Redden, Inc. have announced a strategic merger, bringing together more than 190 years of combined experience in logistics and customs brokerage.

The merger unites two legacy, family-owned organisations with deep roots in the U.S. trade and brokerage sector. By combining their operational expertise, industry knowledge and long-standing client relationships, the unified organisation strengthens its ability to support clients navigating an increasingly complex global trade environment.

Founded in New York in 1949, Sobel Network Shipping has evolved into a nationally respected logistics and brokerage firm while maintaining a strong commitment to hands-on service and accountability. Charles A. Redden, with origins dating back to 1910 and a recently renewed U.S. Customs Broker License, brings additional depth in customs expertise and regulatory compliance.

This strategic union preserves the shared values of both companies while expanding scale, capability and service continuity for clients across the United States.

Congratulations to Brian C. Wills and Sobel Network Shipping Co., Inc. on this significant milestone.







CSC Transport Limited Manages Multi-Supplier Consolidation from Shekou to Conakry

Scarlett Rao
Managing Director
CSC Transport Limited





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CSC Transport Limited Manages Multi-Supplier Consolidation from Shekou to Conakry

CSC Transport Limited has completed a series of consolidated shipments from Shekou to Conakry, managing 15 × 40' HQ containers of UPS and power supply electronics under a structured warehouse-led operation.

The scope included door pickups from multiple suppliers, ranging from 6 to 27 suppliers per container, followed by in-house warehouse consolidation to ensure orderly handling and secure loading. By centralising the process at its own facility, CSC maintained control over cargo organization and shipment flow throughout the operation.

The movement progressed as planned from origin to destination, reflecting disciplined coordination and an efficient consolidation model designed to support large-volume, multi-supplier cargo.

Congratulations to Scarlett Rao and the CSC Transport Limited team for executing this consolidated shipment program with consistency and operational control.







CSC Transport Limited Completes 14×40HQ Tire Shipment from Qingdao to Rotterdam

Scarlett Rao
Managing Director
CSC Transport Limited





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CSC Transport Limited Completes 14×40HQ Tire Shipment from Qingdao to Rotterdam

CSC Transport Limited has successfully completed an FCL shipment of 14 × 40' HQ containers carrying tires from Qingdao to Rotterdam, managing the movement under a structured and controlled export flow.

The shipment was handled as a dedicated FCL operation to ensure cargo integrity, organized loading, and adherence to the planned schedule. From port of loading through to arrival in Rotterdam, the movement progressed smoothly, supported by steady coordination and transparent execution.

A solid example of large-volume containerized shipping delivered with consistency across an international trade lane.

Congratulations to Scarlett Rao and the CSC Transport Limited team on the successful execution of this cross-border shipment.



G7 Network News

G7 CRITICAL

Freight-World Manages Multi-Location Delivery from Single Import Container

Michael Muratore
 Founder & Managing Director
 Freight-World Corporation Pty. Ltd.
www.g7logisticsnetworks.com

Freight-World Manages Multi-Location Delivery from Single Import Container

Freight-World Corporation Pty. Ltd. has successfully managed the unpacking and distribution of a 20' GP container, coordinating the delivery of imported furniture to three separate residential locations.

Following container unloading, the cargo is being sorted and scheduled for delivery based on the client's preferred timelines, ensuring each shipment reaches its destination as planned. The operation highlights Freight-World's capability to handle tailored distribution requirements beyond standard port-to-door movements.

A practical example of controlled unpacking, flexible scheduling, and coordinated last-mile delivery.

Congratulations to Michael Muratore and the Freight-World team for delivering a well-organised and client-focused operation.



Freight-World Successfully Delivers AUD \$1 Million Luxury Furniture Shipment to Australia

Freight-World Corporation Pty. Ltd. has successfully completed the transportation and delivery of a luxury furniture shipment valued at AUD \$1,000,000 from Europe to Melbourne, Australia.

The project involved the careful handling and coordination of high-value cargo, demonstrating Freight-World's expertise in managing specialized luxury freight movements from origin to final placement.

A major component of the operation was strict compliance with Australia's seasonal Brown Marmorated Stink Bug (BMSB) protocols, ensuring the shipment met all quarantine and biosecurity requirements while helping safeguard Australia's ecosystem.

The shipment also required specialized packing, secure wrapping, and comprehensive protection procedures to ensure the safe transportation of valuable furniture items throughout the long-distance international journey.

Following arrival in Melbourne, Freight-World managed the seamless unpacking of the container, careful handling of the cargo, and precise placement of the furniture within the client's residence, delivering a complete end-to-end logistics solution tailored to the client's requirements.

Congratulations to Michael Muratore and the Freight-World team for successfully executing another complex and client-focused logistics operation with professionalism and attention to detail.



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A photograph of three people at a conference. On the left, a man in a light blue polo shirt and a lanyard with a G7 Networks badge points towards the camera. In the center, a woman in a black top and a lanyard with a G7 Networks badge holds a small flag. On the right, a man in a black t-shirt and a Union Jack bucket hat points towards the camera. They are all smiling and appear to be at a networking event. The background shows other attendees and conference tables.

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